



Project: P100530 - INDIA - Financing Energy Efficiency at SMEs
Loan: TF 10422,TF 97126 **Country:** India

General Information	
Notice Type	Contract Award
Contract Reference No	Contract dated 12th May 2014
Contract Description	Development of a Web-based Knowledge Management Portal and providing a Toll-free Helpdesk Service
Language of Notice	English
Method of Selection	QBS - Quality Based Selection
Duration of Contract	.60 Year(s)
Contract Signature Date	12-May-2014

Full Official Text of the Notice

QBS Contract Award Notice

Scope of Contract:	To develop a Web-based Knowledge Management Portal and to provide a Toll-free Helpdesk Service	Minimum Qualifying Technical Score:	75
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Consultants' Names	INSPIRE Network for Environment	PricewaterhouseCoopers Pvt. Ltd.	Federation of Indian Chambers of Commerce and Industry
City/Country	New Delhi/India	Hyderabad/India	New Delhi/India
Status:	Awarded Consultant/Firm	Evaluated Consultant/Firm	Evaluated Consultant/Firm
Technical Score	81.71	80.71	76.46
Financial Score	<i>Not Applicable</i>	Not Applicable	Not Applicable
Combined Score	<i>Not Applicable</i>	Not Applicable	Not Applicable
Criteria			
Specific Experience	8	9	8.25
Work Plan & Methodology	30	28	24
Key Experts	43.71	43.71	44.21
Price as read out	Not Applicable (non publicopening)	Not Applicable	Not Applicable
Final Evaluation Price	INR 8,189,510 (inclusive of all taxes and levies)		
Final Negotiated Price	INR 7,437,844 (inclusive of all taxes and levies)	Not Applicable	Not Applicable
Rank	1	2	3

Contract Award Notice

Other Shortlisted Consultant(s)/Firm(s) (these will be all that "Proposal submitted =no")

Consultant's name	APITCO Ltd. in a JV with Sachi Infotech Pvt. Ltd., Hyderabad	Vayam Technologies Ltd.	Enzen Global Solutions Pvt. Ltd.
City/Country	Hyderabad / India	New Delhi / India	Bangalore / India
Proposal Submitted:	No	No	No

The broad scope of the contract is as under:

- a) To develop, commission, and maintain a Knowledge Management Web Portal for providing various information / services related to the project activities in the clusters in and around Pune, Kolhapur, Ankleshwar, Tirunelveli, and Faridabad.
- b) To set up and operate a Helpdesk with a dedicated Toll Free number integrated with the Knowledge Management Web Portal. The Helpdesk shall include outbound call services for catering to the requirements of BEE andSIDBI such as for conducting surveys, following up with callers for unresolved queries, outreach activities, etc.
- c) To develop a strategy for dynamic extraction of knowledge from the data stored in the Knowledge Management portal as well as in the CRM system of the Helpdesk Centre. The end objective of the strategy would be forthe web portal to serve as a platform for providing expert knowledge and guidance for triggering the accelerated promotion of energy efficiency in MSMEs in India.

Project: P100530 - INDIA - Financing Energy Efficiency at SMEs
Loan: TF 10422,TF 97126 Country: India

General Information

Notice Type Contract Award
Language of Notice English
Report Period 01-Apr-2014 - 22-Apr-2014

Full Official Text of the Notice

Small Contract Award Notice

India

Project: P100530 - INDIA - Financing Energy Efficiency at SMEs

Awarded Firm/Indv. : ICF Consulting India Pvt. Ltd.

Address: 301-307, 314 Third Floor, Ashoka Estate, Barakhamba Road

Contract Signature Date: 21-Apr-2014

Method of Procurement: SSS - Single Source Selection

Price: INR 1,123,600.00

Duration: 3.00 Month(s)

Summary Scope of Contract: To carry out a study for evaluating the economic loss due to rewinding of LT motors, to demonstrate the same to MSMEs, and to propagate to MSMEs the best practices for motor rewinding.



Project: P100530 - INDIA - Financing Energy Efficiency at SMEs
Loan: TF 10422,TF 97126 Country: India

General Information

Notice Type Contract Award
Language of Notice English
Report Period 01-Jan-2014 - 24-Jan-2014

Full Official Text of the Notice

Small Contract Award Notice

India

Project: P100530 - INDIA - Financing Energy Efficiency at SMEs

Awarded Firm/Indv. : Individual Consultant

Country: India

Contract Signature Date: 16-Jan-2014

Method of Procurement: INDV - Individual

Price: INR 535,500.00

Duration: 6.00 Month(s)

Summary Scope of Contract: Procurement Specialist. The Contract of Mr. Subrata Lahiri is effective from 17.01.2014 and will end on 16.07.2014.

Contract Award Notice



Project: P100530 - INDIA - Financing Energy Efficiency at SMEs
 Loan: TF 10422,TF 97126 Country: India

General Information	
Notice Type	Contract Award
Contract Reference No	CS 9A - BEE (Foundry Cluster)
Contract Description	Agency for conducting Energy Auditors Training Program (Indian) - Foundry Cluster
Language of Notice	English
Method of Selection	QBS - Quality Based Selection
Duration of Contract	10.00 Month(s)
Contract Signature Date	08-Oct-2013

Full Official Text of the Notice

Scope of Contract:	Selection of an Agency for conducting Energy Auditors' Training Program (Indian) - Foundry Cluster	Minimum Qualifying Technical Score:	75
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Consultants' names	The Energy and Resources Institute	PricewaterhouseCoopers Pvt. Ltd.	MITCON Consultancy Engineering Services Ltd.	Chennai Global Services
City/Country	New Delhi/India	Hyderabad/India	Pune/India	Chennai/India
Status:	Awarded Consultant/Firm	Evaluated Consultant/Firm	Evaluated Consultant/Firm	Evaluated Consultant/Firm
Technical Score	91.82	84.57	83.27	65.61
Financial Score	<i>Not Applicable</i>	Not Applicable	Not Applicable	Not Applicable
Combined Score	<i>Not Applicable</i>	Not Applicable	Not Applicable	Not Applicable
Criteria				
Specific Experience	14.77	13.33	14.77	11.77
Work Plan & Methodology	29.17	27.50	24.33	20.83
Key Experts	40.88	36.41	38	28.84
Training	7	7.33	6.17	4.17
Local input	Not Applicable	Not Applicable	Not Applicable	Not Applicable
Price as read out	Not Applicable (non public opening)	Not Applicable	Not Applicable	Not Applicable
Final Evaluation Price	INR 1,29,66,644 (inclusive of all taxes and levies)			
Final Negotiated Price	INR 20,11,703 (inclusive of all taxes and levies)	Not Applicable	Not Applicable	Not Applicable
Rank	1	2	3	4

The scope of the contract is broadly as under:

a) To develop a foundry sector specific training module to cover the following:

- i. Technical details about energy auditing
- ii. Guidelines for producing bankable DPRs
- iii. Possible technological interventions and best practices that could lead to overall energy efficiency in the four target clusters
- iv. Success stories related to the foundry sector or in a similar industrial set-up
- v. Highlight the scenarios where the recommended technologies have not provided the desired results with probable reasons for the same
- vi. Compilation of available sources for the recommended EE measures / technologies for undertaking the design, supply, installation, and maintenance of the EE equipment
- vii. Compilation of the relevant international case studies of technological interventions, financing mechanisms, and best operating practices from sources such as the World Bank, UNIDO, ADB, UNEP, etc., as well as Reports / experiences of international consultants working on similar capacity building exercises for the MSME sector
- viii. Drawing up a baseline for the foundry sector, and indicating the application of the baseline to the respective target clusters in the training programs
- ix. Preparation of a foundry specific template as well as its applicability to the 4 target clusters for baseline data collection
- x. Monitoring and measurement requirements, M & V protocols, and Standard Operating Practices
- xi. Methodology for energy saving calculations
- xii. Compilation of information gaps on technology, financing, and other issues hindering the promotion of energy efficiency in the foundry sector including the clusters targeted under the project
- xiii. Energy Conservation Act 2001 (and subsequent amendments thereof), Ministry / Govt. Guidelines (MSME / DIPP)
- xiv. Expectations of MSMEs / IAs from Energy Auditors / Energy Managers
- xv. Ongoing programmes on EE in the SME sector
- xvi. Special emphasis on low cost or no cost options as available for EE interventions with short payback period, and implementation of demonstration retrofit projects
- xvii. Knowledge / experience gathered from similar clusters in other parts of the country
- xviii. Financial aspects of EE projects – current status and future trends
- xix. Methodologies to undertake financial evaluations such as ROI, IRR, NPV, etc. related to the investment
- xx. A step by step procedure for preparation of loan applications along with a check list of the pre-requisites for documentation and certification
- xxi. Management control and financial discipline required for

successful implementation of EE measures

- b) To conduct 4 training programs for energy professionals, one each at Kolhapur, Indore, Belgaum and Coimbatore.
- c) To develop a replication strategy / roadmap that could be extended to other sectors / clusters.

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General Information

Notice Type Contract Award
Language of Notice English
Report Period 01-May-2013 - 31-May-2013

Full Official Text of the Notice

Small Contract Award Notice

India

Project: P100530 - INDIA - Financing Energy Efficiency at SMEs

Awarded Firm/Indv. : Individual Consultant

Country: India

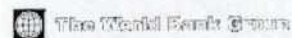
Contract Signature Date: 23-May-2013

Method of Procurement: INDV - Individual

Price: INR 3,577,500.00

Duration: 1.60 Year(s)

Summary Scope of Contract: Knowledge Mgmt. Specialist. The Contract of Mr. Rajeev Wadhwa, effective from 15.05.2013, is renewable on annual basis with an increment of 5% subject to satisfactory performance.



Project: P100530 - INDIA - Financing Energy Efficiency at SMEs
 Loan: TF 10422,TF 97126 Country: India

General Information	
Notice Type	Contract Award
Contract Reference No	CS 9A - BEE (Chemical Cluster)
Contract Description	Selection of an Agency for conducting Energy Auditors Training Program (Indian) - Chemical Cluster
Language of Notice	English
Method of Selection	QCBS - Quality And Cost-Based Selection
Duration of Contract	9.00 Month(s)
Contract Signature Date	18-Dec-2012

Full Official Text of the Notice

QCBS Contract Award Notice

Scope of Contract:	Selection of an Agency for conducting Energy Auditors' Training Program (Indian) - Chemical Cluster	Minimum Qualifying Technical Score:	75
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Consultants' names	Devki Energy Consultancy Pvt. Ltd.	PricewaterhouseCoopers Private Limited	Zenith Energy Services Pvt. Ltd.	APITCO Ltd.	MCJ Energy Engineers (Pvt.) Ltd.
City/Country	Vadodara/India	Hyderabad/India	Hyderabad/India	Hyderabad/India	Bhilai/India
Status:	Awarded Consultant/Firm	Evaluated Consultant/Firm	Evaluated Consultant/Firm	Evaluated Consultant/Firm	Evaluated Consultant/Firm
Technical Score	88.43	85.55	80.15	76.63	66.28
Financial Score	77.09	84.86	100	86.85	Disqualified as the Technical Score is below the qualifying mark
Combined Score	85.59	85.38	85.11	79.18	N.A.
Criteria					
Specific Experience	15	13.95	15	13.6	14.65
Work Plan & Methodology	27	27	23	23	16.25
Key Experts	39.68	36.6	37.65	34.53	31.38
Training	6.75	8	4.5	5.5	4
Local input	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable
Price as read out	INR 14,14,000	INR 12,84,403	INR 10,90,000	INR 12,55,000	Not Applicable
Final Evaluation Price	INR 15,88,770 (inclusive of all taxes and levies)	INR 12,84,403	INR 10,90,000	INR 12,55,000	Not Applicable
Final Negotiated Price	INR 15,88,770 (inclusive of all taxes and levies)	Not Applicable	Not Applicable	Not Applicable	Not Applicable