

Contract Award Notice

Rank	1	2	3	4	Not Qualified
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Other Shortlisted Consultant(s)/Firm(s) **(these will be all that "Proposal submitted = no")**

Consultant's Name	Pranat Engineers Pvt. Ltd.
City/Country	Delhi/India
Proposal Submitted	The Proposal as submitted related to an earlier RFP for the same Cluster and a fresh RFP had been issued subsequently. Thus the Proposal was declared unresponsive as it did not match the RFP under consideration.

The scope of the contract is broadly as under:

- a) To develop an Ankleshwar Cluster specific (Chemical Industry) training module based on the following:
 - i. Assessment of the current energy efficiency scenario of MSMEs in the Ankleshwar cluster through discussions with the MSME Development Institute, Ahmedabad.
 - ii. Identification of different categories of industries in the chemical industrial belt of Ankleshwar, Panoli and Jhagadia with a view to sensitising them on the benefits of building increased awareness amongst energy professionals on the importance of financing energy efficiency in MSMEs.
 - iii. Review of the past energy audit reports of the identified industries, and compilation of the relevant information pertaining to the cluster.
 - iv. Conducting a consultative / discussion workshop in association with the Ankleshwar Industry Association involving various stakeholders (industry associations, entrepreneurs, financial institutions, and end users).
 - v. Conducting walk through audits (minimum 25) with the MSMEs being selected based on scale of production, technologies and production processes in use.
 - vi. Development of a cluster baseline comprising process flow charts, energy & material balance, energy loss/waste analysis, etc.
 - vii. Preparation of a cluster specific template for baseline data collection, and for facilitating monitoring and measurements and energy saving calculations.
 - viii. Development of Training Modules through discussions with Financial Institutions to understand the existing schemes, documentation requirements, extent of current outreach, barriers, etc.
 - ix. Formulation of guidelines for energy professionals on preparation of bankable DPRs.
- b) To conduct 3 training programs for energy professionals. The training shall be for 2 days followed by a half-day industry visit.
- c) To provide a roadmap for further replication of the training objectives and lessons learnt for energy professionals in the target cluster as well as in other chemical MSME clusters.



Project: P100530 - INDIA - Financing Energy Efficiency at SMEs
Loan: TF 10422,TF 97126 **Country:** India

General Information	
Notice Type	Contract Award
Contract Reference No	CS 9A - BEE (Mixed Cluster)
Contract Description	Selection of an Agency for conducting Energy Auditors Training Program (Indian) - Mixed Cluster
Language of Notice	English
Method of Selection	QBS - Quality Based Selection
Duration of Contract	9.00 Month(s)
Contract Signature Date	31-Jul-2012

Full Official Text of the Notice				
QBS Contract Award Notice				
Scope of Contract:	Selection of an Agency for conducting Energy Auditors' Training Program (Indian) - Mixed Cluster		Minimum Qualifying Technical Score:	75
Consultants' names	Confederation of Indian Industry	The Energy and Resources Institute	PricewaterhouseCoopers Private Limited	Devki Energy Consultancy Pvt. Ltd.
City/Country	Chandigarh/India	New Delhi/India	Hyderabad/India	Vadodara/India
Status:	Awarded Consultant/Firm	Evaluated Consultant/Firm	Evaluated Consultant/Firm	Evaluated Consultant/Firm
Technical Score	88.35	87.11	85.77	82.53
Financial Score	Not Applicable	Not Applicable	Not Applicable	Not Applicable
Combined Score	Not Applicable	Not Applicable	Not Applicable	Not Applicable
Criteria				
Specific Experience	15	15	13.07	13
Work Plan & Methodology	27.83	25.33	27.67	25.83
Key Experts	38.52	40.45	38.20	37.20
Training	7	6.33	6.83	6.50
Local input	Not Applicable	Not Applicable	Not Applicable	Not Applicable
Price as read out	Not Applicable (non public opening)	Not Applicable	Not Applicable	Not Applicable
Final Evaluation Price	INR 61,53,000 (inclusive of all taxes and levies)	Not Applicable	Not Applicable	Not Applicable
Final Negotiated Price	INR 24,94,392 (inclusive of all taxes and levies)	Not Applicable	Not Applicable	Not Applicable
Rank	1	2	3	4

Other Shortlisted Consultant(s)/Firm(s) **(these will be all that "Proposal submitted = no")**

Consultants' Names	KPMG Advisory Services Pvt. Ltd.
City/Country	Mumbai/India
Proposal Submitted	No

The scope of the contract is broadly as under:

- a) To develop a Faridabad Cluster specific (Mixed Industry) training module based on the following:
 - i. Review of available literature, energy audit reports, case studies, best industrial practices, etc.
 - ii. Conducting a consultative / discussion workshop involving various stakeholders (industrial associations, entrepreneurs and end users) to share and ratify the findings
 - iii. Conducting walk through audits
 - iv. Development of a cluster baseline comprising process flow charts, energy & material balance, energy loss/waste analysis, etc.
 - v. Preparation of a cluster specific template for baseline data collection, identification of monitoring & measurement requirements, preparation of a methodology for energy saving calculations, compilation of information gaps on technology, financing and other issues hindering energy efficiency promotion in the target cluster
 - vi. Identification of the technological interventions and best practices that could improve energy efficiency in the target cluster
 - vii. Compilation of the available sources for the recommended EE measures / technologies
 - viii. Compilation of the relevant international case studies of technological interventions, financing mechanisms, and best operating practices from various sources (World Bank, UNIDO, ADB, etc.) as well as international consultants working on similar capacity building exercises for the MSME sector
 - ix. Discussions with various Financial Institutions with regard to preparation of good quality bankable DPRs
- b) To conduct 4 training programs for energy professionals located in the Faridabad cluster
- c) To provide a roadmap for further replication of the training objectives and lessons learnt for energy professionals in the target cluster, including linkages with other ongoing initiatives in the Indian MSME sectors.

Contract Award Notice



Project: P100530 - INDIA - Financing Energy Efficiency at SMEs
 Loan: TF 10422, TF 97126 Country: India

General Information	
Notice Type	Contract Award
Contract Reference No	CS-9A (Forging) - BEE
Contract Description	Selection of an Agency for conducting Energy Auditors Training Program (Indian) - Forging Cluster
Language of Notice	English
Method of Selection	QBS - Quality Based Selection
Duration of Contract	9.50 Month(s)
Contract Signature Date	18-Jul-2012

Full Official Text of the Notice

QBS Contract Award Notice

Scope of Contract:	Selection of an Agency for conducting Energy Auditors' Training Program (Indian) - Forging Cluster	Minimum Qualifying Technical Score:	75
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Consultants' names	SEE-Tech Solutions Pvt. Ltd.	Confederation of Indian Industry	The Energy and Resources Institute	ZenithEnergy Services Pvt. Ltd.	MITCONConsultancy Engineering Services Ltd.	KPMG Advisory Services Pvt. Ltd.
City/Country	Nagpur/India	Gurgaon/India	New Delhi/India	Hyderabad/India	Pune/India	Mumbai/India
Status:	Awarded Consultant/Firm	Evaluated Consultant/Firm	Evaluated Consultant/Firm	Evaluated Consultant/Firm	Evaluated Consultant/Firm	Evaluated Consultant/Firm
Technical Score	86.55	84.99	84.70	82.21	80.50	65.97
Financial Score	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable
Combined Score	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable
Criteria						
Specific Experience	14.53	14.77	14.77	14.77	14.07	10.83
Work Plan & Methodology	28.50	24.67	25.17	23.83	24.17	18.17
Key Experts	37.52	39.22	38.43	39.28	37.43	32.80
Training	6.0	6.33	6.33	4.33	4.83	4.17
Local input	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable
Price as read out (non public opening)	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable
Final Evaluation Price	INR 27,19,590 (inclusive of all taxes and levies)					
Final Negotiated Price	INR 17,96,962 (inclusive of all taxes and levies)	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable
Rank	1	2	3	4	5	6 (Rejected)

The scope of the contract is broadly as under:

- a) To develop a sector specific training module based on the following:
 - i. Review of available energy audit reports, case studies, best industrial practices, etc.
 - ii. Conducting consultative/ discussion workshops involving various stakeholders (industrial associations, entrepreneurs and end users) to share and ratify the findings
 - iii. Conducting walk through audits
 - iv. Identification of the possible technological interventions and best practices for enhancement of energy efficiency in the targeted clusters

v. Compilation of the available sources for the recommended EE measures / technologies

vi. Compilation of the relevant international case studies of technological interventions, financing mechanisms, and best operating practices from various sources (World Bank, UNIDO, ADB, etc.) as well as international consultants working on similar capacity building exercises for the MSME sector

vii. Discussions with various Financial Institutions with regard to preparation of good quality bankable DPRs

- b) To conduct 4 training programs for energy professionals located in the targeted clusters
- c) To provide a roadmap for further replication of the training objectives and lessons learnt for energy professionals in the target clusters, including linkages with other ongoing initiatives in the Indian MSME sectors.

Project: P100530 - INDIA - Financing Energy Efficiency at SMEs
Loan: TF 10422,TF 97126 Country: India

General Information

Notice Type Contract Award
Language of Notice English
Report Period 01-Jul-2012 - 31-Aug-2012

Full Official Text of the Notice

Small Contract Award Notice

India

Project: P100530 - INDIA - Financing Energy Efficiency at SMEs

Awarded Firm/Indv. : National Productivity Council

Address: Dr. Ambedkar Institute of Productivity, No. 6, SIDCO Industrial Estate, Ambattur

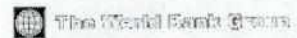
Contract Signature Date: 12-Jul-2012

Method of Procurement: SSS - Single Source Selection

Price: INR 3,000,000.00

Duration: .70 Year(s)

Summary Scope of Contract: To conduct specialised hands-on training for about 150 energy professionals & representatives of MoMSME/SDAs/DICs in t he Pune,Ankleshwar,Tirunelveli, Ankleshwar & Faridabad clusters.



Project: P100530 - INDIA - Financing Energy Efficiency at SMEs
Loan: TF 10422,TF 97126 **Country:** India

General Information	
Notice Type	Contract Award
Contract Reference No	CS-9A - Limekiln (BEE)
Contract Description	Selection of an Agency for conducting Energy Auditors' Training Program (Indian) - Limekiln Cluster
Language of Notice	English
Method of Selection	QBS - Quality Based Selection
Duration of Contract	9.00 Month(s)
Contract Signature Date	17-May-2012

Full Official Text of the Notice

QBS Contract Award Notice

Scope of Contract:	Selection of an Agency for conducting Energy Auditors' Training Program (Indian) - Limekiln Cluster	Minimum Qualifying Technical Score:	75
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Consultants' names	Zenith Energy Services Pvt. Ltd.	PricewaterhouseCoopers Pvt. Ltd.	Pranat Engineers Pvt. Ltd.	Chennai Global Services
City/Country	Hyderabad/India	Hyderabad/India	New Delhi/India	Chennai/India
Status:	Awarded Consultant/Firm	Evaluated Consultant/Firm	Evaluated Consultant/Firm	Evaluated Consultant/Firm
Technical Score	84.63	82.38	75.08	66.07
Financial Score	Not Applicable	Not Applicable	Not Applicable	Not Applicable
Combined Score	Not Applicable	Not Applicable	Not Applicable	Not Applicable
Criteria				
Specific Experience	14.77	13.60	12.00	12.00
Work Plan & Methodology	23.67	25.17	22.50	20.50
Key Experts	39.52	36.28	33.91	29.40
Training	6.67	7.33	6.67	4.17
Local input	Not Applicable	Not Applicable	Not Applicable	Not Applicable
Price as read out	Not Applicable (non publicopening)	Not Applicable	Not Applicable	Not Applicable
Final Evaluation Price	INR 18,16,641 (inclusive of all taxes and levies)			
Final Negotiated Price	INR 12,44,949 (inclusive of all taxes and levies)	Not Applicable	Not Applicable	Not Applicable
Rank	1	2	3	4 (Rejected)

Contract Award Notice

Other Shortlisted Consultant(s)/Firm(s) (these will be all that "Proposal submitted =no")

Consultants' names	APITCOLtd.	Confederation of Indian Industry
City/Country	Hyderabad/India	Chandigarh/India
Proposal Submitted:	No	No

The scope of the contract is broadly as under:

- a) To develop a sector specific training module based on the following:
 - i. Review of available energy audit reports, case studies, best industrial practices, etc.
 - ii. Conducting consultative/ discussion workshops involving various stakeholders (industrial associations, entrepreneurs and end users) to share and ratify the findings
 - iii. Conducting walk through audits
 - iv. Identification of the possible technological interventions and best practices for enhancement of energy efficiency in the targeted clusters
 - v. Compilation of the available sources for the recommended EE measures/ technologies
 - vi. Compilation of the relevant international case studies of technological interventions, financing mechanisms, and best operating practices from various sources (World Bank, UNIDO, ADB, etc.) as well as international consultants working on similar capacity building exercises for the MSME sector
 - vii. Discussions with various Financial Institutions with regard to preparation of good quality bankable DPRs
- b) To conduct 3 training programs for energy professionals located in the targeted clusters
- c) To provide a roadmap for further replication of the training objectives and lessons learnt for energy professionals in the target clusters, including linkages with other ongoing initiatives in the Indian MSME sectors.

Project: P100530 - INDIA - Financing Energy Efficiency at SMEs
Loan: TF 10422,TF 97126 **Country:** India

General Information

Notice Type Contract Award
Language of Notice English
Report Period 01-Nov-2011 - 30-Nov-2011

Full Official Text of the Notice

Small Contract Award Notice

India

Project: P100530 - INDIA - Financing Energy Efficiency at SMEs

Awarded Firm/Indv. : Confederation of Indian Industry
Address: AVANTHA Centre for Competitiveness for SMEs, Sector 31-A, Chandigarh 160030
Contract Signature Date: 04-Nov-2011
Method of Procurement: SSS - Single Source Selection
Price: INR 100,000.00
Duration: 8.00 Week(s)
Summary Scope of Contract: To develop a case study for assessment of the impact of energy efficiency measures undertaken at M/s Sadhu Forging, Faridabad, and to develop outreach material for the benefit of similar units.

Awarded Firm/Indv. : Shivaji University
Address: Department of Energy Technology, Shivaji University, Kolhapur, Maharashtra
Contract Signature Date: 09-Nov-2011
Method of Procurement: SSS - Single Source Selection
Price: INR 37,000.00
Duration: 7.00 Day(s)
Summary Scope of Contract: To carry out measurements in foundry units at Kolhapur including provision of energy monitoring and measurement equipments. To submit a report on energy consumption pattern & related process details.